

REQUEST FOR PROPOSAL

You are hereby invited to submit proposal to the South African Post Office Limited for the Supply of Domestic Air Cargo Services for SA Post Office Limited for period of one [1] year.

SECTION 1 Section to be completed by bidder

MAAA NUMBER:	
BIDDER COMPANY NAME	
BIDDER CONTACT PERSON	
BIDDER CONTACT DETAILS	EMAIL:
	TEL/CELL :

SECTION 2 Section to be completed by SCM

RFP NUMBER:	RFP/26/27/14
DESCRIPTION OF SERVICES:	Supply of Domestic Air Cargo Services for SA Post Office Limited for period of one [1] year
OBJECTIVE OF BID:	To appoint a service provider/s to provide express and overnight air cargo services per route to move airfreight consignments between the various national domestic airports for a period of 1 year. Bidders must providing costing for the provision of air cargo services per route bidding for as contained in the Pricing Schedule. The bid will be evaluated and awarded per route bidding for.
ISSUE DATE:	2026-08-14
COMPULSORY BRIEFING SESSION: DATE / TIME / VENUE	2026/08/20 @ 11:00 https://zoom.us https://us04web.zoom.us/j/3187232394?pwd=QRw8w5MUwyMM9nHrHiYbEKYWk9iNVa.1&omn=75550380350 Meeting ID: 318 723 2394 Passcode: Rj86Jw
CLARIFICATION DATE / TIME:	2026/08/25 @ 09:00 Bidders are encouraged to submit clarification questions in writing to South African Post Office Officials mentioned below page 6 item 6. Questions and answers will be uploaded at e-tender portal website
RFP CLOSING DATE / TIME:	2026/09/04 @ 11:00
PROPOSAL TO BE HAND DELIVERED	SAPO Supply Chain Management, Cnr James Drive & Moreleta Street, Silverton, 0184.
RFP VALIDITY PERIOD:	180 DAYS (from closing date)

SCHEDULE OF BID DOCUMENTS:

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SBD1 – INVITATION TO BID

PART A

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE SOUTH AFRICAN POST OFFICE LIMITED

BID NUMBER:	RFP/26/27/14	CLOSING DATE:	2026/09/04	CLOSING TIME:	11h00
DESCRIPTION:	Supply of Domestic Air Cargo Services for SA Post Office Limited for period of one [1] year				
BID RESPONSE DOCUMENTS TO BE SUBMITTED TO THE TENDER BOX [INFRONT OF MAIN GATE]					
SAPO Supply Chain Management, Cnr James Drive & Moreleta Street, Silverton, 0184.					
BIDDING PROCEDURE & TECHNICAL ENQUIRIES MAY BE DIRECTED TO					
CONTACT PERSON	BERNADETTE VAN ZYL				
TELEPHONE NO	012-845-2452				
E-MAIL ADDRESS	Bernadette.vanzyl@postoffice.co.za				

SUPPLIER INFORMATION

NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER:	CODE:		NUMBER:		
CELLPHONE NUMBER:					
FACSIMILE NUMBER:	CODE:		NUMBER:		
EMAIL ADDRESS:					
VAT REGISTRATION NUMBER:					
SUPPLIER COMPLIANCE STATUS:	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE NUMBER:	MAAA
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS / SERVICES OFFERED?	☐ Yes ☐ No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS / SERVICES OFFERED?		☐ Yes ☐ No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	☐ YES ☐ NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	☐ YES ☐ NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	☐ YES ☐ NO
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	☐ YES ☐ NO
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?	☐ YES ☐ NO
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.	

PART B
TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:
1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2. TAX COMPLIANCE REQUIREMENTS
2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2 <u>BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.</u>
2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER: _____

CAPACITY UNDER WHICH THIS BID
IS SIGNED: _____

[Proof of authority must be submitted e.g. company resolution]

DATE: _____

SBD4 - BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

- 1.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa, 1996 (Constitution), and further expressed in the various applicable legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 1.2 If a person is listed in the Register for Tender Defaulters and/or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. DECLARATION ON EMPLOYMENT BY ORGAN OF STATE

- 2.1 Is the bidder, or any of the directors / trustees / shareholders / members / partners of the bidder employed by an organ of state, as defined in section 239 of the Constitution?

YES/NO

- 2.2 If, YES, furnish particulars of the names, individual identity numbers, in the table below:

FULL NAMES	IDENTITY NUMBERS	NAME OF ORGAN OF STATE

- 2.3 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

YES/NO

- 2.3.1 If so, furnish particulars:

- 2.4 Does the bidder or any of its directors/trustees/shareholders members/partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise, whether or not they are bidding for this contract?

YES/NO

- 2.4.1 If so, indicate all companies registered in the CSD in the table below:

Supplier registration number (MAAA)	Status (active/inactive/deleted)

Failure to disclose all CSD-registered active companies linked to all Directors will lead to disqualification.

3. DIRECTORS

Bidders to submit the list of Directors on the company letterhead as follows:

ID copies and CIPC certificate must be attached

First name	Middle name [where applicable]	Surname	Gender	Race

4. SHAREHOLDERS

Bidders to submit the list of Shareholders on the company letterhead as follows:

ID copies and CIPC certificate must be attached

First name	Middle name [where applicable]	Surname	Gender	Race

Share certificates must be submitted

5. GENERAL DECLARATION

I, _____
the undersigned, in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found to be false.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act, 1998 (Act No. 89 of 1998) and or may be referred to law enforcement agencies for criminal investigation and or may be restricted from conducting business with the state for a period not exceeding 10 years in terms of the Prevention and Combating of Corrupt Activities Act, 2004 (Act No. 12 of 2004) or any other applicable legislation.

I CERTIFY THAT THE ABOVE IS CORRECT.

I ACCEPT THAT THE PROCURING INSTITUTION MAY REJECT THE BID OR TAKE APPROPRIATE ACTION AGAINST ME IF THIS DECLARATION IS FALSE.

Signature

Date

Designation

Name of Bidder

A.SCOPE OF SUPPLY AND SPECIFIC INSTRUCTIONS

1. DESCRIPTION OF SERVICE

Supply of Domestic Air Cargo Services for SA Post Office Limited for period of one [1] year

2. POINT OF DELIVERY OF SERVICES

Addendum A contains all the Domestic Courier Routes.

3. PRICE BASIS

- 3.1 Bidders shall take into account that the Post Office's total requirements may not be allocated to only one bidder.
- 3.2 Where figures are referred to in numbers and in words and there is a conflict between the two, the words will prevail.
- 3.3 The successful bidder shall commit to the programme of continuous improvement, which will result in cost-efficiencies during the currency of the relationship.

4. PAYMENT

The Contract Price is the amount, agreed to by both parties during contract negotiation process, which the Post Office shall pay to the Service Provider for the Services rendered in terms of the Agreement. The Contract Price for the Services provided by the Service Provider to the Post Office shall be inclusive of VAT and payable 30 days upon statement date.

5. PROPOSAL DOCUMENTS

- 5.1 Bidders responding to this RFP are deemed to do so, on the basis that they acknowledge and accept all the Terms and Conditions of this RFP.
- 5.2 Proposals must be submitted through the Tender Box situated at **SAPO Supply Chain Management, Cnr James Drive & Moreleta Street, Silverton, 0184**. It is the bidder's sole responsibility to ensure that the bid has been received by the **2026/09/04 at 11h00**.
- 5.3 Any amendments to the proposal documents, whether erasures or by means of correction fluid (e.g. Tippex), must be initialled by the bidder.
- 5.4 All documents and correspondence must be in English, failure to comply, the bid proposal will not be evaluated.
- 5.5 Proposals must be compiled in the following manner:
 - 5.5.1 **One (1) original proposal** (marked 'original') must be submitted in an arch lever file. Loose-leaf (not bound) proposal must be supplied, in the arch lever file(s).
 - 5.5.2 **One copy on USB stick** must be submitted in an arch level files
Hand delivered proposals must be delivered **sealed**.
 - 5.5.3 The following information shall appear on the outside of the sealed proposal:
 - 5.5.3.1 Name of bidder;
 - 5.5.3.2 Description of proposal;
 - 5.5.3.3 RFP number;
 - 5.5.3.4 Closing date and time;
 - 5.5.3.5 Name of person for whose attention the proposal is intended; and
 - 5.5.3.6 The name and address of the Bidder must be written on the reverse side of the proposal / envelope.

6. CONSULTATION PRIOR TO SUBMISSION OF A PROPOSAL

Bidders shall consult, **in writing**, with the undernoted Post Office officials should there appear to be any discrepancy, ambiguity or uncertainty pertaining to the meaning or effect of any description, dimension, quality, quantity or any other information contained in this bid. The Post Office undertakes to provide clarification in writing to all Bidders, provided that the request is received prior to the closing date and time for clarifications.

Officials	Location	Contact Details
Bernadette van Zyl (Procurement Officer)	South African Post Office Limited Supply Chain Management Cnr. James Drive and Moreleta Street, Silverton, Pretoria.	012-845-2452 Bernadette.vanzyl@postoffice.co.za

7. CLARIFICATIONS

- 7.1 Bidders are encouraged to submit clarification questions in writing to South African Post Office Officials mentioned above not later than **2026/08/25**. No further questions will be entertained after this period.
- 7.2 The SAPO will respond in writing to queries and distribute to all bidders who attended the briefing session after receipt of questions.
- 7.3 Oral communication or instruction by SAPO or its representative shall have no standing in this RFP unless and until they have been confirmed in writing.
- 7.4 SAPO accepts no responsibility for the failure of any bidder not receiving notifications or correspondence relating to this RFP.

8. VALIDITY PERIOD OF PROPOSAL

The period during which the Post Office shall have the right to accept a proposal without any right of withdrawal on the part of the bidder shall be **Hundred and Eighty (180) days** from the date on which proposals are due. After such period a bidder may withdraw his proposal if he has not been notified of its acceptance.

Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.

Should a bidder fail to respond to a request for extension of the validity period before it expires, that bidder will be excluded from the tender process?

With regard to the validity period of next highest ranked bidders, please refer to clause **10.3.11**

9. COST OF THE BID

Each Bidder shall bear all of its costs (of whatsoever nature) associated with the preparation or submission of its bid and of negotiating with the SAPO regarding a possible contract agreement and any other costs and expenses incurred by the Bidders in connection with or arising out of the competitive procurement process.

10. BIDDING CONDITIONS

10.1 The South African Post Office reserves the right to reject and /or disqualify any proposal:

- 10.1.1 Received without all the data and information requested.
- 10.1.2 Submitted after the stated submission deadline [closing date]
- 10.1.3 Which does not conform to instructions and specifications detailed herein;

10.2 That fails to comply with the specification.

- 10.2.1 That contains any information that is found to be incorrect or misleading in anyway.
- 10.2.2 Such non-compliant bids shall be rejected without further evaluation, provided that SAPO believes, in its own discretion, that the non-compliance is minor then SAPO may continue with the evaluation, or seek clarification thereon or reject the bid.

10.3 The South African Post Office reserves the right:

- 10.3.1 Not to award or cancel this RFP at any time and shall not be bound to accept the highest scoring or any bid.
- 10.3.2 To negotiate with one or more Preferred or Reserved Bidders identified in the evaluation process, regarding any terms and conditions, including price without offering the same opportunity to any other Bidder who has not been awarded the status of the Preferred or Reserved Bidder.
- 10.3.3 To accept part of a bid rather than the whole bid.
- 10.3.4 To split the award of the bid between two or more Bidders.
- 10.3.5 To cancel and/or terminate the bid process at any stage, including after the Closing Date and/or after presentations have been made, and/or after bids have been notified of their status
- 10.3.6 To carry out site inspections, product evaluations or explanatory meetings in order to verify the nature and quality of the Services bid for, whether before or after adjudication of the bid.
- 10.3.7 To Request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 10.3.8 -To cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 10.3.9 To award the bid to a Bidder who is not the highest scoring Bidder, provided that an objective criteria was indicated in the evaluation criteria.
- 10.3.10 To correct any mistakes at any stage of the bid that may have been in the bid documents or occurred at any stage of the bid process.
- 10.3.11 To award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods/Services at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the next ranked bidder(s) were issued with a Letter of Regret. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods/Services at their quoted price, even after they have been issued with a Letter of Regret.
- 10.3.12 No attempts may be made, whether directly or indirectly, to canvass any member of SAPO staff before the award of the contract. Any enquiries must be referred, in writing, to the specified person(s).

11. JOINT VENTURES, CONSORTIUMS, PARTNERSHIPS AND TRUSTS

- 11.1 A trust, consortium or joint venture, will qualify for points for their specific goal as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- 11.2 A trust, consortium or joint venture will qualify for points for their specific goal as an unincorporated or incorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 11.3 Bidders must submit concrete proof of the existence of joint ventures and/or consortium arrangements. SAPO will accept signed agreements as acceptable proof of the existence of a joint venture and/or consortium arrangement.
- 11.4 The joint venture and/or consortium agreements must clearly set out the roles and responsibilities of the Lead Partner and the joint venture and/or consortium party. The agreement must also clearly identify the Lead Partner, with the power of attorney to bind the other party/parties in respect of matters pertaining to the joint venture and/or consortium arrangement.

12. SAMPLES (If applicable)

SAPO shall not pay for samples provided and damaged / destroyed samples as a result of destruction testing.

13. CONDITIONS OF PURCHASE

The terms and conditions applicable to any order / contract that may result from this bid will be stated in the main contract between SAPO and appointed service provider.

B.CONFIDENTIALITY AND NON-DISCLOSURE AGREEMENT

1. DEFINITION

Unless otherwise expressly stated, or the context otherwise requires, the words and expressions listed below shall, when used in this Confidentiality Agreement, bear the meanings ascribed to them:

- 1.1 "Bidder" shall mean any person who attends the briefing session and/or any entity which is represented at the briefing session whose details and signature are set out in the attendance register;
- 1.2 "Confidentiality Agreement" shall mean this confidentiality Agreement; and
- 1.3 "Post Office" shall mean the South African Post Office, a public company with limited liability duly incorporated in accordance with company laws of the Republic of South Africa with registration number 1991/005477/06.

2. INTRODUCTION

- 2.1 The Bidder has attended a briefing session which is hosted by the Post Office, at which the Post Office shall provide information to Bidders who wish to enter into discussions with the Post Office concerning a number of issues pertaining to the possible provision of services by the Bidder to the Post Office, which discussions may or may not result in the Post Office and the Bidder entering into an agreement, arrangements, discussions or alliances.
- 2.2 During the briefing session and in negotiating the business relations, the Post Office shall disclose confidential information relating to its business to the Bidder.
- 2.3 The Bidder agrees to be bound by the terms and to be subject to the conditions of this Confidentiality Agreement.

3. CONFIDENTIAL INFORMATION

Confidential Information in respect of this Confidentiality Agreement shall include, but not be limited to, all oral, written, printed, photographic and recorded information of all types that is:

- 3.1 Confidential or secret information relating to the commercial and financial activities of the Post Office, which would include legal, financial, contractual or commercial arrangements between the Post Office group of companies, customers and/or third parties;
- 3.2 Confidential information and details concerning current or prospective customers, suppliers, commercial associates and other parties with whom the Post Office enjoys a commercial relationship;
- 3.3 Proposed, impending or actual commercial transactions, arrangements, ventures, agreements or opportunities which are of a confidential or secret nature;
- 3.4 Trade secrets, operating procedures, quality control procedures, approximate operation personnel requirements, descriptions, trade names, trademarks, know how, techniques, technology, copyright, and all goodwill relating to the business and any other existing intellectual property rights or any intellectual property created as a result of the provision of services;
- 3.5 Confidential or privileged information concerning disputes, claims, litigation or similar actions in which any party is or may become involved; and
- 3.6 Any other information surrounding the nature of the discussions giving rise to this Confidentiality Agreement.

4. EXCLUDED INFORMATION

There will be no obligation of confidentiality or restriction on the use of information where:

- 4.1 The information is publicly available, or becomes publicly available otherwise than by action of the Bidder; or

- 4.2 The information was already known to the Bidder (as evidenced by its written records) prior to its receipt under this or any previous confidentiality agreement between the parties or their affiliates; or
- 4.3 The information was received from another party not in breach of an obligation of confidentiality.

5. NON-DISCLOSURE

- 5.1 The Bidder acknowledges that the Confidential Information is a valuable and unique asset proprietary to the Post Office.
- 5.2 The Bidder agrees that it shall not disclose the Confidential Information to any third party for any reason or purpose whatsoever without the prior written consent of the Post Office.
- 5.3 The Bidder may disclose the Confidential Information only to its directors and other officers, employees and professional advisors agents and consultants only on a strictly need-to-know basis and on the terms and conditions provided for in this Confidentiality Agreement.
- 5.4 The Bidder undertakes not to use the Confidential Information for any purpose other than:
 - 5.4.1 That for which it is disclosed; and
 - 5.4.2 In accordance with the provisions of this Confidentiality Agreement.
- 5.5 The Bidder undertakes to ensure that their employees will observe and comply with their obligations in respect thereof, whether or not they remain employees of the Bidder.
- 5.6 The Bidder agrees that it shall only, where necessary, disclose the Confidential Information to its professional advisers, agents and consultants, provided that such professional advisers, agents and consultants sign a similar undertaking and that they are aware of the confidential nature of the information being made available to them.
- 5.7 The Bidder shall takes all steps necessary to procure that such professional advisers, agents and consultants agree to abide by the terms of this Confidentiality Agreement to prevent the unauthorized disclosure of the Confidential Information to third parties.

6. OWNERSHIP

- 6.1 All Confidential Information disclosed by the Post Office to the Bidder is acknowledged by the Bidder to be proprietary to the Post Office who shall retain all right, title and interest in and to that information.
- 6.2 The possession of the Confidential Information by the Bidder does not to confer any rights of whatever nature in such Confidential Information to the Bidder.
- 6.3 No provision in this Confidentiality Agreement shall be interpreted to confer any right of license under any trademark, patent or copyright, or any applications for such a trademark, patent or copyright which may be pending now or in the future to the Bidder.

7. STANDARD OF CARE

The Bidder agrees that it shall protect the Confidential Information disclosed pursuant to the provisions of this Confidentiality Agreement using the same standard of care that it applies to its own proprietary, secret or confidential information, but in any event not less than a reasonable standard of care, and that the Confidential Information shall be stored and handled in such a way as to prevent any unauthorized disclosure thereof.

8. RETURN OF CONFIDENTIAL INFORMATION

- 8.1 The Post Office may at any time request the return of the Confidential Information disclosed to the Bidder. Upon the return of the Confidential Information, the Bidder shall submit a written statement to the Post Office confirming that the Bidder has not retained in its possession or under its control, either directly or indirectly, any Confidential Information.
- 8.2 Alternatively to the return of the material contemplated in clause 0 above, the Bidder shall, at the request of the Post Office, destroy the Confidential Information and furnish the Post Office with a written statement to the effect that all Confidential Information in the possession or under the control of the Bidder has been destroyed.
- 8.3 The Bidder shall comply with the request in terms of this clause 0 within forty-eight hours of receipt of such a request.

9. BREACH

- 9.1 Any breach of any obligation or undertaking by the Bidder will constitute a material breach of this Confidentiality Agreement.
- 9.2 The Bidder shall be liable to pay the Post Office all costs incurred in the protection of its interests in terms of this Confidentiality Agreement on an attorney and own client scale.
- 9.3 The Bidder acknowledges that the Post Office shall be entitled to apply to court for an interdict or other appropriate relief against the Bidder, should the Post Office have any reasonable basis to believe that the Bidder is or may be in breach of this Confidentiality Agreement and thus endangering the proprietary interests of the Post Office.

10. DURATION

The obligations undertaken by the Bidder in terms of this Confidentiality Agreement shall endure notwithstanding the termination of this Confidentiality Agreement or notwithstanding that either party decides at any time, whether before or after the commencement of this Confidentiality Agreement, not to pursue the discussions to enter into a business relationship or that the relationship between the parties pursuant to those discussions is terminated for any reason whatsoever

11. GENERAL

- 11.1 This Confidentiality Agreement constitutes the sole record of the agreement between the parties with regard to the subject matter hereof. No party shall be bound by any express or implied term, representation, warranty, promise or the like not recorded herein.
- 11.2 No addition to, variation of, or agreed cancellation of this Confidentiality Agreement shall be of any force or effect unless in writing and signed by or on behalf of the parties.
- 11.3 No relaxation or indulgence which the Post Office may grant to the Bidder shall constitute a waiver of the rights of the Post Office and shall not preclude the Post Office from exercising any rights which may have arisen in the past or which might arise in future.
- 11.4 The Bidder agrees and confirm by their signature to the RFP Documents that any present and/or previous discussions or correspondence shall, for purposes of this Confidentiality Agreement, be considered to be Confidential Information.
- 11.5 An approval or consent given by a party under this Confidentiality Agreement shall only be valid if in writing and shall not relieve the other party from responsibility for complying with the requirements of this Confidentiality Agreement nor shall it be construed as a waiver of any rights under this Confidentiality Agreement except as and to the extent otherwise expressly provided in such approval or consent, or elsewhere in this Confidentiality Agreement.

SIGNATURE:

NAME OF DELEGATED SIGNATOR

[Print]

_____ In his capacity of

DESIGNATION OF SIGNATORY:

[print]

_____ Who warrants his authority to sign on behalf of

NAME OF BIDDER [Company]:

DATE:

C.CERTIFICATE OF ACQUAINTANCE WITH BID DOCUMENTS

I/We _____ of _____
do hereby certify (Name of Company) that I/we acquainted myself/ourselves with the contents of
all the documents listed in the Schedule of Bid Documents, as laid down by The South African Post
Office for carrying out of the proposed works.

SIGNED AT _____ on this _____ day of _____ 20 _____

SIGNATURE: _____

NAME OF DELEGATED SIGNATOR _____
[Print] In his capacity of _____

DESIGNATION OF SIGNATORY: _____
[print] Who warrants his authority to sign on behalf of _____

NAME OF BIDDER [Company]: _____

D.SPECIFICATION

1. BACKGROUND

The South African Post Office (SAPO) requires a service provider(s) to supply express and overnight air cargo services per route between various domestic airports within South Africa as indicated in Addendum A – Domestic Courier Routes.

2. OBJECTIVE

To appoint a service provider/s to provide express and overnight air cargo services per route to move airfreight consignments between the various national domestic airports for a period of 1 year. Bidders must providing costing for the provision of air cargo services per route bidding for as contained in the Pricing Schedule. The bid will be evaluated and awarded per route bidding for.

3. SCOPE OF WORK

The service provider will be required to:

- 3.1 Provide the appropriate air cargo service per route to move airfreight between the various domestic airports as per agreed times and route schedules.
- 3.2 Provide tracking of shipments.
- 3.3 Provide hard copies of the Proof of Delivery/ies (POD) on request.
- 3.4 SAPO will deliver cargo to the bidder's premises and verify the quantity of the bags and the weight of the bags in the presence of the appointed service provider's representative.
- 3.5 SAPO will label all loose freight and handover to the appointed service provider for the different routes with the relevant documentation.
- 3.6 The appointed service provider/s to provide SAPO with flight schedules.

4. ROUTES

Addendum A contains all the Domestic Courier Routes.

5. AIRCRAFT

The Service Provider(s) must ensure that the aircraft utilized for this contract complies with all relevant domestic Air Cargo Legislation, in specific:

- South African Civil Aviation Authority (SACAA), or
- Foreign Operator's Permit (FOP) issued by Department of Transport (DOT).

6. SERVICE FREQUENCIES PER ROUTE

SAPO does not guarantee volumes however the volume requirements will be reviewed by SAPO and the appointed service provider/s on a monthly basis.

7. PUBLIC LIABILITY INSURANCE

Bidders must have Public Liability Insurance of minimum Twenty Five Million Rand (R 25 million) per any such air incident or eventuality. Bidders must provide proof of insurance cover from their Insurance Company that is active and must be maintained throughout the contract term period.

8. COMMUNICATION

- 8.1 The appointed service provider must immediately inform (telephonic and in writing) SAPO of any delays exceeding 30 minutes impacting on the agreed service delivery times.
- 8.2 The appointed service provider must inform SAPO (telephonic and in writing) of any operational changes at least four (4) hours before the scheduled time of departure.
- 8.3 Addendum A must be completed for all routes bidding for and submitted. Any change exceeding two (2) weeks in scheduled flight times (as per Addendum A – Courier Domestic Routes) must be communicated in writing to SAPO at least one (1) month ahead of the planned changes.

9. PRICE

- 9.1 Bidders must providing costing for the provision of air cargo services per route bidding for as contained in the Pricing Schedule – Annexure F. The bid will be evaluated and awarded based on Total Cargo Rate per kilogram per route bidding for.
- 9.2 Every column on the Pricing Schedule – Annexure F must be completed. Should there be “no charge” i.e. no cost charged then the bidder must indicate “Zero (0)” in the applicable column.

10. OPERATING FACILITIES

- 10.1 The service provider(s) is/are expected to operate domestically and to have operating facilities at the different domestic airports mentioned in Point 10.3 below, thereby ensuring optimal lodging and delivery, transfer, security and handling of cargo.
- 10.2 The operating facilities and apron facilities of the appointed service provider/s must have CCTV coverage. The appointed services provider/s must be able to provide video footage on request from SAPO.
- 10.3 **Operating airports:**
- O.R Tambo Airport (Johannesburg)
 - Cape Town International Airport(Cape Town)
 - King Shaka International Airport (Durban)
 - Port Elizabeth Airport (Port Elizabeth)
 - East London Airport (East London)
 - Bloemfontein Airport (Bloemfontein)
 - George Airport (George)

11. PART 108 COMPLIANCE

- 11.1 The service provider/s must comply with the requirements of Part 108 of the South African Civil Aviation Act 2009 as amended.
- 11.2 The service provider/s must provide a certified copy of their valid accredited certificate from the South African Civil Aviation Act 2009 as amended (SACAA) in respect of Part 108 compliance **or**
- 11.2.1 If the bidder is currently using an agent in respect of the Part 108 compliance, the bidder must submit a certified copy of the agent’s valid accredited certificate in respect of Part 108 compliance.

Note: The certified copy of the service provider/agents accredited certificate from the South African Civil Aviation Act 2009 as amended (SACAA) in respect of Part 108 compliance must be valid.

12. OPERATORS LICENSE

- 12.1 The service provider/s must comply with the laws, regulations and requirements of the Air Services Licensing Act 115 of 1990 (as amended).
- 12.2 The service provider/s must provide a certified copy of their valid Air Operators License **or**
- 12.2.1 If the service provider/s are currently a) hiring / leasing the aircraft or b) intends to lease/hire the aircraft, then the service provider/s must submit a certified copy of the valid Air Operators License from the leasing company and a valid agreement between the leasing company and the service provider.

Note: The service provider/s or Leasing Company’s Air Operators License must be valid.

13. EXPERIENCE

- 13.1 Bidders are required to have a minimum of two (2) years completed experience within the past three (3) years of bid closing date in the supply of Air Cargo Operations.
- 13.2 Bidders are **required to use Annexure BR** as a template for purposes of completing the client references that will be used to evaluate the bidders in terms of experience. Annexure BR must be completed by bidder’s client.

E.EVALUATION CRITERIA

The bid will be evaluated as follows:

- **Phase 0:** Attendance of Compulsory Briefing Session
- **Phase 1:** Gatekeeping Criteria.
- **Phase 2:** Bid Conditions.
- **Phase 3:** Commercial - Price (80) and Specific Goals (20)

PHASE 1: GATEKEEPING CRITERIA

The bidder is required to comply with the gatekeeping criteria to be eligible for further evaluation. **Failure to comply with the gate-keeping criteria will result in the disqualification of the bid.**

1.1 Pricing Schedule

- Completed Pricing schedule (Annexure F) in the format provided in the bid document.
- Bidders must provide costing for the provision of air cargo services per route bidding for as contained in the Pricing Schedule – Annexure F.
- The bid will be evaluated and awarded based on Total Cargo Rate per kilogram, per route bidding for

PHASE 2: BID CONDITIONS

The bidders must provide the following documentation with their bid proposals.

Should the bidder fail to submit at the time of closing of the bid, bidder/s will be requested to re-submit the outstanding bid condition/s document(s) and Failure to resubmit during the evaluation period will result in the disqualification of their bid

2.1 ANNEXURE BC: Specification Confirmation

The bidder must submit a letter on their company letterhead confirming that they will comply with SAPO bid specification.

Bidders are required to use Annexure BC as a template for purposes of confirming compliance with SAPO bid specification.

2.2 Public Liability Insurance

Bidders must have Public Liability Insurance of minimum Twenty Five Million Rand (R25 million) per any such air incident or eventuality. Bidders must provide proof of insurance cover from their Insurance Company that is active and must be maintained throughout the contract term period.

2.3 Part 108 compliance

- The service provider/s must comply with the requirements of Part 108 of the South African Civil Aviation Act 2009 as amended.
- The service provider/s must provide a certified copy of their valid accredited certificate from the South African Civil Aviation Act 2009 as amended (SACAA) in respect of Part 108 compliance or
- If the bidder is currently using an agent in respect of the Part 108 compliance, the bidder must submit a certified copy of the agent's valid accredited certificate in respect of Part 108 compliance.

Note: The certified copy of the service provider/agents accredited certificate from the South African Civil Aviation Act 2009 as amended (SACAA) in respect of Part 108 compliance must be valid.

2.4 Operators license

- The service provider/s must comply with the laws, regulations and requirements of the Air Services Licensing Act 115 of 1990 (as amended).
- The service provider/s must provide a certified copy of their valid Air Operators License or
- If the service provider/s are currently a) hiring / leasing the aircraft or b) intends to lease/hire the aircraft, then the service provider/s must submit a certified copy of the valid Air Operators License from the leasing company and a valid agreement between the leasing company and the service provider.

Note: The service provider/s or Leasing Company's Air Operators License must be valid.

2.5 ANNEXURE BR: Experience

- Bidders are required to have a minimum of two (2) years completed experience within the past three (3) years of bid closing date in the supply of Air Cargo Operations.
- Bidders are **required to use Annexure BR** as a template for purposes of completing the client references that will be used to evaluate the bidders in terms of experience. Annexure BR must be completed by bidder's client.

Note: Annexure BR it must completed and signed by bidders client not the bidder

PHASE 3: COMMERCIAL – PRICE AND SPECIFIC GOALS

3.1 Specific Goals [The Preferential Point System

The specific goal that this project seeks is to appoint a service provider/s that are as follows;

- At least 51% Black owned or more.
- At least 51% Youth owned.
- At least 51% Women owned.
- At least 1% owned by disabled individual

The Preferential Point System that will be used is **20/80** (20 Preferential Point and 80 Pricing)

Note: Tenderers who do not submit specific goal requirement will not be disqualified from the bid process, but they will score zero (0) points out of 20 for the specific goals envisioned with this project.

3.2 Commercial: Price [80] and Specific Goals [20] or Price [90] and Specific Goals [10]

CRITERIA	WEIGHT	SUB-CRITERIA
Total Price	80/100	Benchmark against lowest quote
Contribution to Specific Goals	20/100	Points will be awarded to Bidders in accordance to the specific goal table below:

SPECIFIC GOAL	POINTS	REQUIRED DOCUMENTS TO BE SUBMITTED FOR EVALUATION
Bidding company is ≥51 Black-owned or more	10	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).
Bidding company is ≥51 Black Youth owned or more	5	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).
Bidding company is ≥51 Black Woman owned or more	3	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).
Bidding Company is 1% owned by Disabled Person	2	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).

*Provision of a CSD MAAA number will enable SAPO check the aforementioned requirement

OR

CRITERIA	WEIGHT	SUB-CRITERIA
Total Price	90/100	Benchmark against lowest quote
Contribution to Specific Goals	10/100	Points will be awarded to Bidders in accordance to the specific goal table below:
SPECIFIC GOAL	POINTS	REQUIRED DOCUMENTS TO BE SUBMITTED FOR EVALUATION
Bidding company is ≥51 Black-owned or more	5	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).
Bidding company is ≥51 Black Youth owned or more	2.5	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).
Bidding company is ≥51 Black Woman owned or more	1.5	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).
Bidding Company is 1% owned by Disabled Person	1	BEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs). OR a DTI BBBEE Certificate (EMEs and QSEs).

*Provision of a CSD MAAA number will enable SAPO check the aforementioned requirement

F.RETURNABLE DOCUMENT(S)

Returnable Documents means all the documents, and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids. The section contains bookmarks for ease of reference.

1. ADMINISTRATIVE DOCUMENTS

Respondents are required to submit with their bid submissions the following Administrative Documents, and also confirm submission of these documents by so indicating [Yes or No] in the tables below:

Administrative Returnable Documents	Submitted [Yes or No]
Completed SBD 1	
Completed SBD 4	
Completed Confidentiality and Non-Disclosure	
Completed Certificate of Acquaintance with bid Requirements	
Latest CSD Report / MAAA number	

2. GATEKEEPING DOCUMENTS

The bidder is required to comply with the gatekeeping criteria to be eligible for further evaluation.

Failure to comply with the gate-keeping criteria will result in the disqualification of the bid.

Gatekeeping Returnable Documents	Submitted [Yes or No]
Pricing Schedule [Annexure F]	

3. BID CONDITION DOCUMENTS

The bidders must provide the following documentation with their bid proposals.

Should the bidder fail to submit at the time of closing of the bid, bidder/s will be requested to re-submit the outstanding bid condition/s document(s) and Failure to resubmit during the evaluation period will result in the disqualification of their bid.

Bid Conditions Returnable Documents	Submitted [Yes or No]
Specification Confirmation – Bidder to complete Annexure BC and submit with the bid.	
Public Liability – The Bidder must provide current proof of Public Liability Insurance that is valid	
Part 108 compliance certificate	
Operators License	
Experience Bidder Client to complete Annexure BR	

4. COMMERCIAL PRICE (80/90) & SPECIFIC GOALS (20/10)

The bidders must provide the following documentation with their bid proposals.

Tenderers who do not submit specific goal requirements with their bid proposal submitted on the specified bid closing date will not be disqualified from the bid evaluation process. Tenderers will not score points out of 20/10 for the specific goals, but zero (0) points will be scored.

Required Documents to be submitted for evaluation	Submitted [Yes or No]
Valid BBBEE Certificate - SANAS accredited OR Signed Sworn Affidavit by a Commissioner of oaths (EMEs and QSEs) OR a DTI BBBEE Certificate (EMEs and QSEs).	
Is your company a Joint Venture [i.e. Incorporate / Unincorporated], If " YES " submit a consolidated BBBEE Certificate to earn the relevant point[s]	

G. ANNEXURE F: Pricing Schedule

PLEASE REFER TO ATTACHED ANNEXURE F

- The Pricing Schedule must be completed in full and in the format provided
- Attached your completed Pricing Schedule here

H. ANNEXURE BC - Conformance to Specification

PLEASE REFER TO ATTACHED ANNEXURE BC

- The Annexure BC must be completed in full by your company and in the format provided, reminder to insert your company letterhead details in space indicated
- Attached your completed Annexure BC here.

I. ANNEXURE BR – Experience

PLEASE REFER TO ATTACHED ANNEXURE BR

- The Annexure BR must be completed in full by your Client and in the format provided, reminder your Client need to insert their company letterhead details in space indicated
- Attached the completed Annexure BR here.